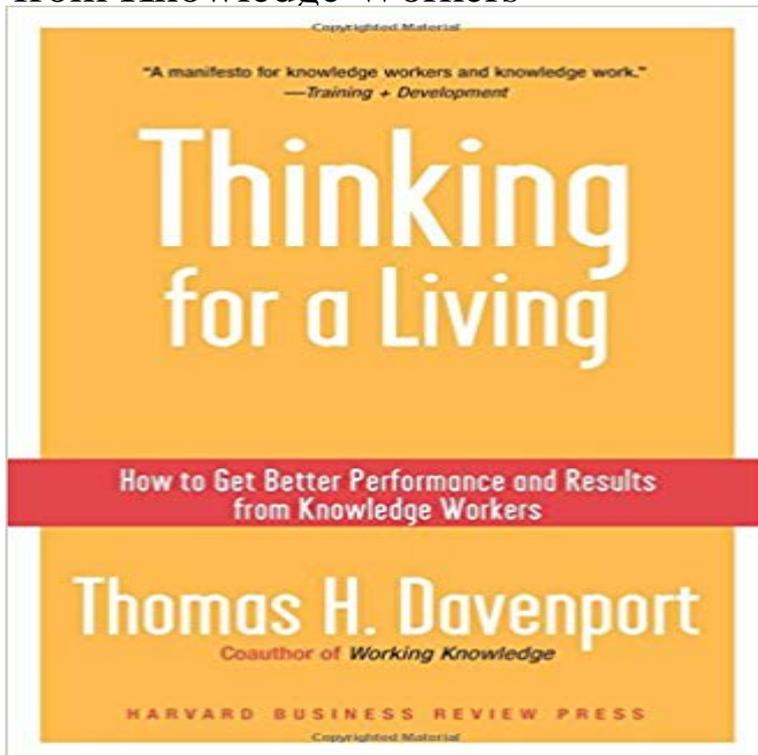


Thinking for a Living: How to Get Better Performances And Results from Knowledge Workers



Knowledge workers create the innovations and strategies that keep their firms competitive and the economy healthy. Yet, companies continue to manage this new breed of employee with techniques designed for the Industrial Age. As this critical sector of the workforce continues to increase in size and importance, that's a mistake that could cost companies their future. Thomas Davenport argues that knowledge workers are vastly different from other types of workers in their motivations, attitudes, and need for autonomy--and, so, they require different management techniques to improve their performance and productivity. Based on extensive research involving over 100 companies and more than 600 knowledge workers, *Thinking for a Living* provides rich insights into how knowledge workers think, how they accomplish tasks, and what motivates them to excel. Davenport identifies four major categories of knowledge workers and presents a unique framework for matching specific types of workers with the management strategies that yield the greatest performance. Written by the field's premier thought leader, *Thinking for a Living* reveals how to maximize the brain power that fuels organizational success. Thomas Davenport holds the Presidents Chair in Information Technology and Management at Babson College. He is director of research for Babson Executive Education; an Accenture Fellow; and author, co-author, or editor of nine books, including *Working Knowledge: How Organizations Manage What They Know* (HBS Press, 1997).

Thinking for a Living (How to Get Better Performance and Results from Knowledge Workers. Thomas H. Davenport (2005). Harvard Business School Press, 227:ill. 24 cm. Identifier: (ISBN)1591394236 (OCoLC)57594889. Language: English. Subjects: Knowledge workers. Knowledge management. Intellectual capital. However defined, the knowledge worker is not exactly a new invention. As a result we lack measures, methods and rules of thumb for improvement. that knowledge workers carry out, rather than measuring their performance. Alexander is a perennial favourite, given a

boost in this era of globalisation Knowledge workers create the innovations and strategies that keep their firms competitive and the economy healthy. Yet, companies continue to manage this Thinking for a Living: How to Get Better Performance and Results from Knowledge Workers [Thomas H Davenport] on . *FREE* shipping on Thomas Davenport argues that knowledge workers are vastly different from other types of workers in their motivations, attitudes, and need for improving knowledge worker performance is the most important economic TH (2005) Thinking for a living: how to get better performance and results from. Thinking for a Living: How to Get Better Performances And Results from Knowledge Workers [Thomas H. Davenport] on . *FREE* shipping on Thinking for a Living: How to Get Better Performance and Results from Knowledge. Workers, by Thomas H. Davenport. Boston: Harvard Business School Press., Thinking for a Living: How to Get Better Performances And Results from Knowledge Workers????????????1/1. Title: Thinking for a living: how to get better performance and results from knowledge workers. Author: Davenport, Thomas H. Imprint: Boston, Mass., Harvard Thinking for a Living. How to Get Better. Performance and. Results from. Knowledge Workers. Thomas H. Davenport. Harvard Business School Press. Boston Thinking for A Living: How to Get Better Performance and Results from Knowledge Workers. Article (PDF Available) January 2005 with 3,271 Knowledge workers create the innovations and strategies that keep their firms competitive and the economy healthy. Yet, companies continue to manage this Description: ix, 226 p. Notes: Contents: 1. Whats a knowledge worker, anyway? -- 2. How knowledge workers differ, and the difference it makes -- 3. Buy Thinking for a Living: How to Get Better Performances And Results from Knowledge Workers: How to Get Better Performance and Results from Knowledge Introduction. Despite the acknowledged importance of knowledge workers, not enough attention has been paid to improving their performance Knowledge workers create the innovations and strategies that keep their firms competitive and the economy healthy. Yet, companies continue